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| For Registrar’s Use only |

Code # BU01

**New Minor Proposal-Bulletin Change Transmittal Form**

**Undergraduate Curriculum Council** - Print 1 copy for signatures and save 1 electronic copy.

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| **New Certificate or Degree Program** (The following critical elements are taken directly from the Arkansas Department of Higher Education’s “Criteria and Procedures for Preparing Proposals for New Programs”.) Please complete the following and attach a copy of the catalogue page(s) showing what changes are necessary. |

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| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Enter date… **Department Curriculum Committee Chair** | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Enter date…  **COPE Chair (if applicable)** |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Enter date… **Department Chair:** | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Enter date…  **General Education Committee Chair (If applicable)** |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Enter date… **College Curriculum Committee Chair** | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Enter date…  **Undergraduate Curriculum Council Chair** |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Enter date… **College Dean** | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Enter date…  **Graduate Curriculum Committee Chair** |
|  | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Enter date…  **Vice Chancellor for Academic Affairs** |

**1. Proposed Program Title**

Minor in Financial Wealth Management

**2. CIP Code Requested**

52.0804

**3. Contact Person** (Name, Email Address, Phone Number)

Dr. Philip Tew, [ptew@astate.edu](mailto:ptew@astate.edu) , 870-972-3742

**4. Proposed Starting Date**

Spring, 2014

**From the most current electronic version of the bulletin, copy all bulletin pages that this proposal affects and paste it to the end of this proposal.**

**To copy from the bulletin:**

1. Minimize this form.
2. Go to <http://registrar.astate.edu/bulletin.htm> and choose either undergraduate or graduate.
3. This will take you to a list of the bulletins by year, please open the most current bulletin.
4. Find the page(s) you wish to copy, click on the “select” button and highlight the pages you want to copy.
5. Right-click on the highlighted area.
6. Click on “copy”.
7. Minimize the bulletin and maximize this page.
8. Right-click immediately below this area and choose “paste”.
9. For additions to the bulletin, please change font color and make the font size larger than the surrounding text. Make it noticeable.
10. For deletions, strike through the text, change the font color, and enlarge the font size. Make it noticeable.

150

The bulletin can be accessed at http://www.astate.edu/a/registrar/students/

Minor in Economics

Required Courses:

Students must maintain a minimum GPA of 2.25 or a grade

of at least a “C” for each course in the minor.

Sem. Hrs.

ECON 2313, Principles of Macroeconomics

3

ECON 2323, Principles of Microeconomics

3

ECON 3313, Microeconomic Analysis

3

ECON 3353, Macroeconomic Analysis

3

Upper-level Economics Electives

6

Total Required Hours:

18

Minor in Finance

Required Courses:

Students must maintain a minimum GPA of 2.25 or a grade

of at least a “C” for each course in the minor.

Sem. Hrs.

FIN 3713, Business Finance

3

FIN 3763, Financial Markets and Institutions

OR

ECON 3323, Money and Banking

3

FIN 4723, Investments

3

FIN 4753, Capital Management

3

Upper-level FIN or REI Electives

6

Total Required Hours:

18

**Minor in Financial Wealth Management**

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| **Required Courses:**  Students must maintain a minimum GPA of 2.25 or a grade of at least a “C” for each course in the minor. | **Sem. Hrs.** |
| FIN 2013, Personal Asset Management OR FIN 4723, Investments | 3 |
| ACCT 4013, Tax Accounting I | 3 |
| MKTG 3093, Professional Selling and Sales Management | 3 |
| LAW 4043, Law of Business Organizations | 3 |
| ACCT 4163, Estate Planning | 3 |
| FIN 4013, Financial Wealth Management | 3 |
| **Total Required Hours:** | 18 |

Minor in General Business

Required Courses:

Students must maintain a minimum GPA of 2.25 or a grade

of at least a “C” for each course in the minor.

Sem. Hrs.

ACCT 2023, Fundamental Accounting Concepts

OR

ACCT 2133, Introduction to Managerial Accounting

3

ECON 2323, Principles of Microeconomics

OR

ECON 2333, Economic Issues and Concepts

3

FIN 3713, Business Finance

3

LAW 2023, Legal Environment of Business

3

MGMT 3153, Organizational Behavior

3

MKTG 3013, Marketing

3

Upper-level College of Business Elective

3

Total Required Hours:

21

**LETTER OF NOTIFICATION  
NEW MINOR**(Maximum 18 semester credit hours of new theory courses and 6 credit hours of new practicum courses)

1. Institution submitting request:

Arkansas State University – Jonesboro, College of Business, Department of Economics and Finance

2. Contact person/title:

Dr. Jim Washam / Interim Dean

3. Phone number/e-mail address:

870-972-3035 / jwasham@astate.edu

4. Proposed effective date:

Spring, 2014

5. Title of minor:

Financial Wealth Management

6. Reason for proposed action:

To meet current demand from student population to develop a program in personal asset wealth management

7. New minor objective:

Provide students with knowledge of tax, estate planning, and wealth management which is necessary to pursue a career in private wealth management.

**8. Provide the following:**

a. Curriculum outline - List of required courses

FIN 2013 or FIN 4723, ACCT 4013, LAW 4043, MKTG 3093, ACCT 4163, and FIN 4013

b. New course descriptions

FIN 2013 - Course discusses financial assets as vehicles for saving for the future, investment in combination of assets to meet financial objectives, and how the objectives will change over the life span. FIN 4013 - Course integrates and applies financial planning topics into real-life scenarios and situations involving personal and small business financial planning. ACCT 4163 – Study of how different types of property are transferred during life and at death. An examination of the documents used in estate planning. Addresses the taxation of property transfers at the state and federal levels.

c. Program goals and objectives

Provide students with knowledge of tax, estate planning, and wealth management which is necessary to pursue a career in private wealth management; train students in the latest techniques available in that area and equip them to perform in a professional manner in the field of financial wealth management. .

d. Expected student learning outcomes

Students will graduate with extensive knowledge of all areas and aspects of personal finance and wealth management.

9. Will the new option be offered via distance delivery?

NO

10. Mode of delivery to be used:

Traditional Lecture

11. Explain in detail the distance delivery procedures to be used:

NONE

12. List courses in minor. Include course descriptions for new courses:

FIN 2013 – PERSONAL ASSET MANAGEMENT or FIN 4723 – INVESTMENTS; ACCT 4013 – TAX ACCOUNTING I; MKTG 3093 – PROFESSIONAL SELLING AND SALES MANAGEMENT; LAW 4043 – LAW OF BUSINESS ORGANIZATIONS; ACCT 4163- ESTATE PLANNING; FIN 4013- FINANCIAL WEALTH MANGAGEMENT. COURSE DESCRIPTIONS FOR NEW COURSES; FIN 2013 - Course discusses financial assets as vehicles for saving for the future, investment in combination of assets to meet financial objectives, and how the objectives will change over the life span. FIN 4013 - Course integrates and applies financial planning topics into real-life scenarios and situations involving personal and small business financial planning. ACCT 4163 – Study of how different types of property are transferred during life and at death. An examination of the documents used in estate planning. Addresses the taxation of property transfers at the state and federal levels;

13. Specify the amount of the additional costs required, the source of funds, and how funds will be used.

None

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| **President/Chancellor Approval Date:** Enter date... | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Enter date…  **Vice Chancellor for Academic Affairs** |
| **Board of Trustees Notification Date:**  Enter date... |